

Web Communications

The right man in the right place...

... the right channel for each idea.



Warning!

For each given item don't focus too much on the brand given in the presentation (there are a lot of brands on the world and tent to imitate on another), but try to catch the evolutionary step described by it.

Instant Chat

- At the beginning the was... **talk!**
- limited to Unix machines
- only text (even for smiles!)
- ... a tool for geeks.

```
porao@servido
Archivo Editar Ver Terminal Salidas Ayuda
porao@servidor: ~
neh
no se noto
cosiiiiiiiiiiii
:P
me gusta el talk
creo que lo tenemos como articulo
o no...
ayer hice el de bx
pero hablando cosas serias
de todas formas creo que hay uno en comons
me parecia verlo
si, ese
:D

hola
NO
:P
:D
bah, es "curioso" pero ta un poco deprecated
[[talk]]
saco un screenshot? y lo subias?
si, con un gif animado
as que lo acabo de ver :P
```

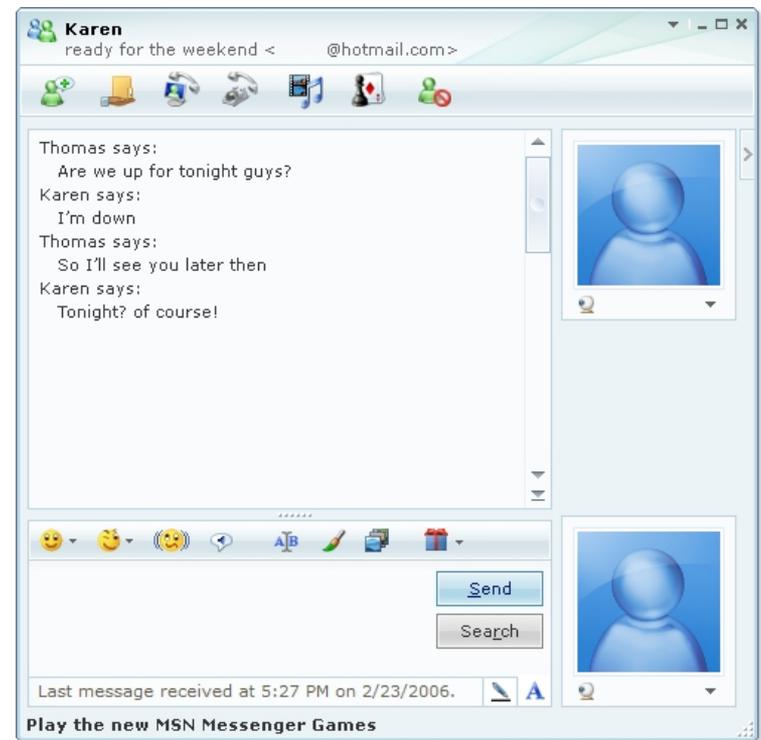


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Istant Chat

- ◆ Bronze age... **MSN Messenger!**
- ◆ Graphic User Interface! (GUI)
- ◆ more send possibilities
 - ◆ smiles and images
- ◆ ... a tool for desktop people.



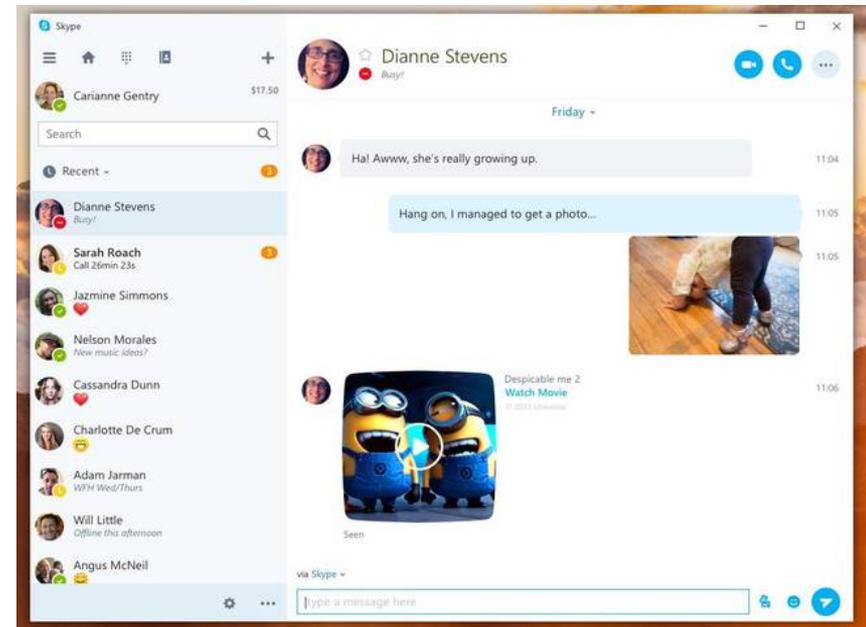
Istant Chat

- ◆ Middle age... **SMS!**
 - ◆ **Avaiable on mobile devices!**
 - ◆ **paid service**
 - ◆ Only text (and limited)
 - ◆ ... a tool for moving people.
- ◆ **MMS**
 - ◆ very expensive
 - ◆ difficult to setup on device
 - ◆ ... dead before born!



Instant Chat

- ◆ Reinassance age.... **Skype!**
 - ◆ Peer-To-Peer (now server based)
audio and video call!!!
 - ◆ Desktop app
 - ◆ Self-contained accounts
 - ◆ Multi-platform
 - ◆ ... a tool (app?) for people



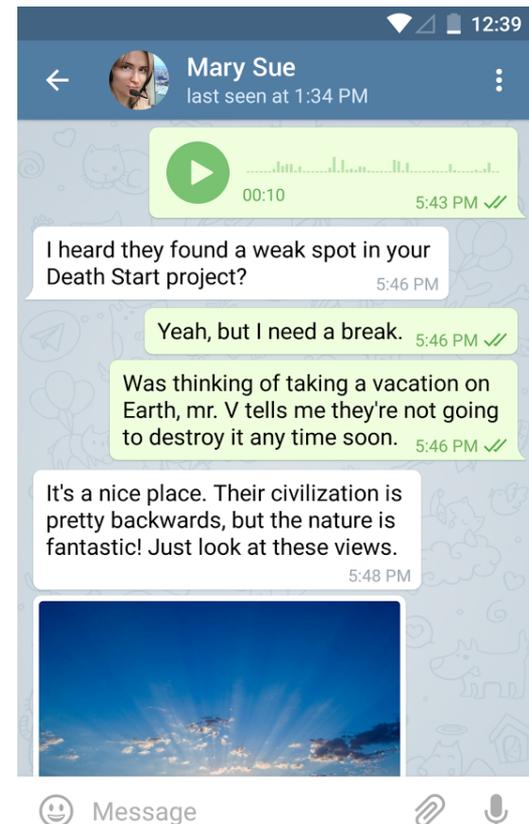
Instant Chat

- 💧 Yesterday.... **Whatsapp!**
 - 💧 Design for mobiles
 - 💧 Easy to use
 - 💧 Easy to find friends (accounts based on phone numbers)
 - 💧 ... a tool (at the beginning) for teenagers.



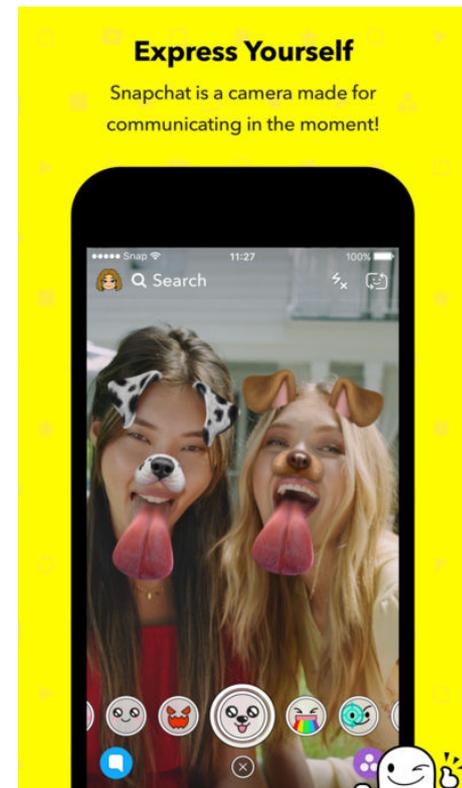
Instant Chat

- Today.... **Telegram!**
- Privacy!** messages are crypted.
- ... a tool for discreet people



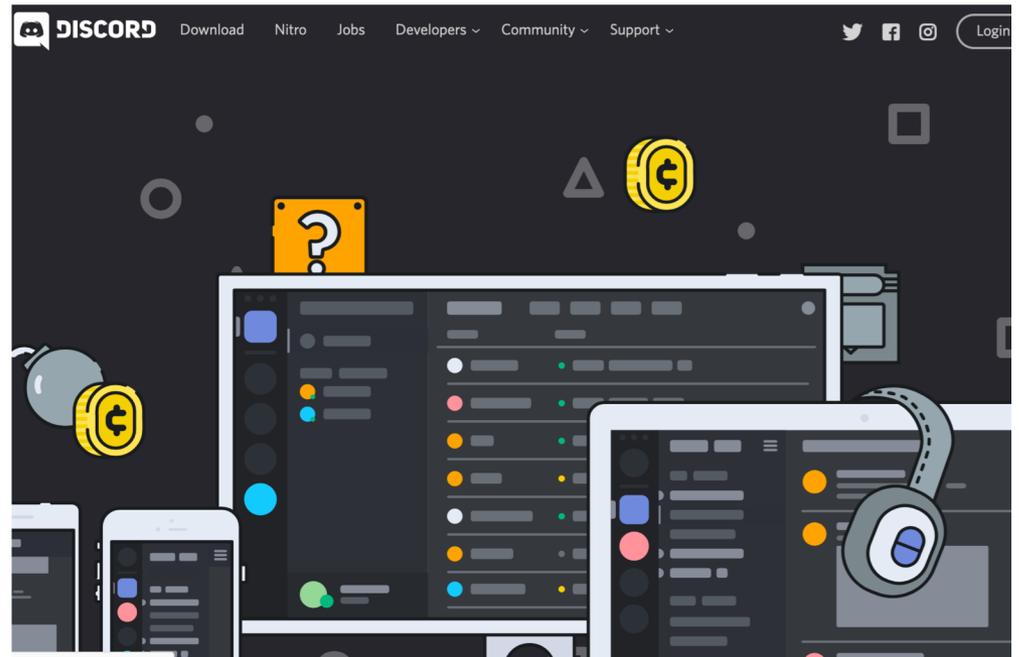
Instant Chat

- Yesterday evening.... **Snapchat!**
 - "Life is Now!" philosophy
 - snow-ball messages
(they are destroyed soon)
 - Gamification
 - usage are stimulated by
"score" and "trophies"
 - ... a tool for teenagers

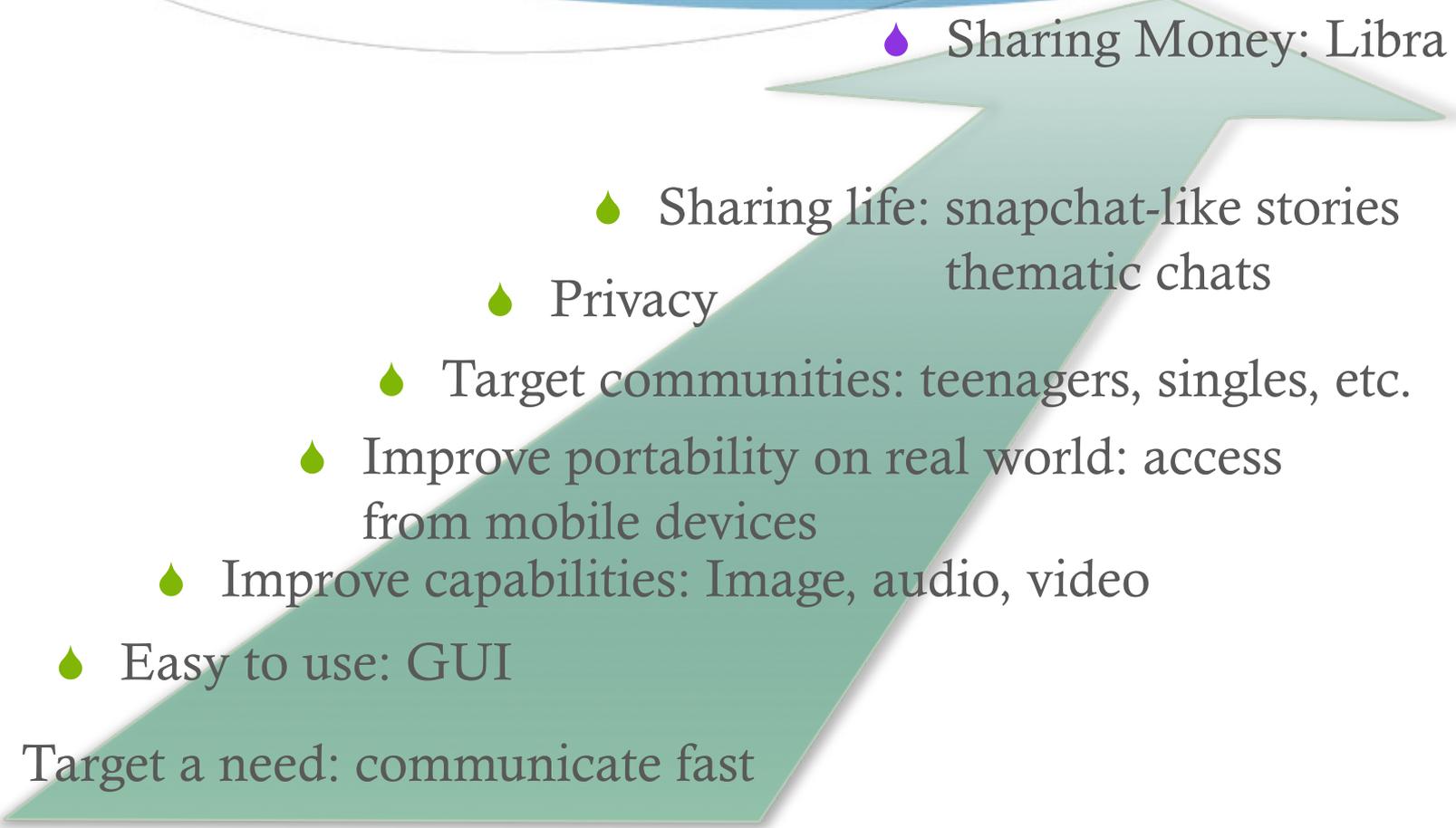


Instant Chat

- ◆ Today morning.... **Discord**
 - ◆ «Simplify your life.» philosophy
 - ◆ All-in-one voice and text chat
 - ◆ ... a tool for gamers



Instant Chat Evolution

- 
- ◆ Sharing Money: Libra
 - ◆ Sharing life: snapchat-like stories
thematic chats
 - ◆ Privacy
 - ◆ Target communities: teenagers, singles, etc.
 - ◆ Improve portability on real world: access
from mobile devices
 - ◆ Improve capabilities: Image, audio, video
 - ◆ Easy to use: GUI
 - ◆ Target a need: communicate fast

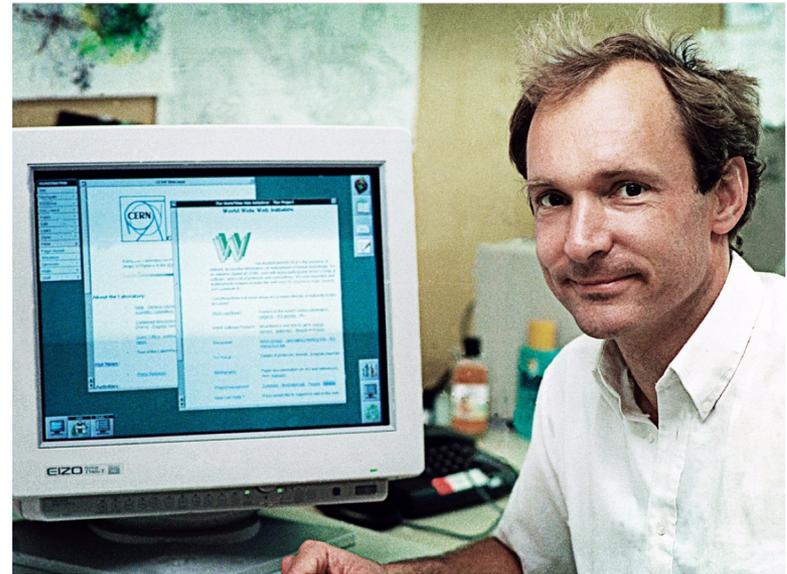
Sharing Contents

- ◆ At the beginning the was... **BBS (Bulletin Board System)**
 - ◆ phone access
 - ◆ very expensive
 - ◆ extremely low speed for query and download
- ◆ a tool for nerds



Sharing Contents

- ◆ Bronze age... **Static Web Sites!**
 - ◆ Home-made sites
 - ◆ Contents must be loaded by hand with "strange" communication protocols: ftp, scp, rsync ...
 - ◆ Content positions must be known (no index).
 - ◆ ... only for engineers
 - ◆ they know how to publish it and how to find others.



The web Inventor: Tim Berners-Lee

Sharing Contents

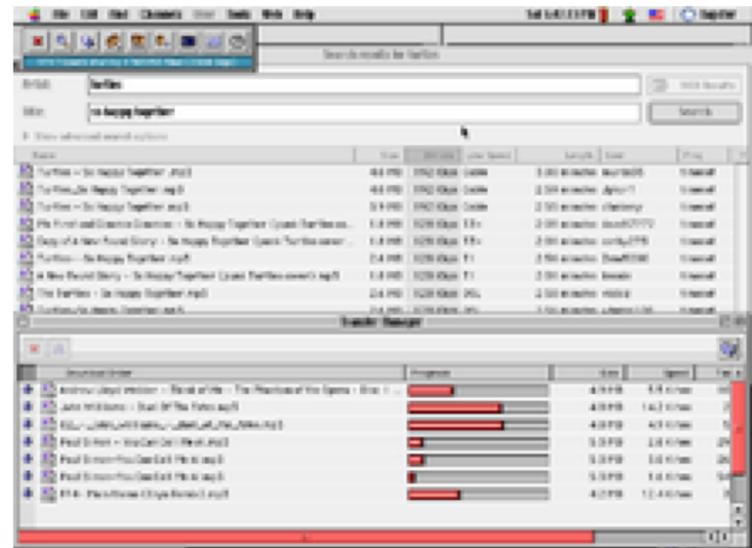
- ◆ Copernican Revolution ... **Google!**
 - ◆ **search engines can index web!**
 - ◆ more easy to find contents
- ◆ Now contents are more accessible but remains the publishing problem



The Google Inventors: Larry Page e Sergey Brin

Sharing contents

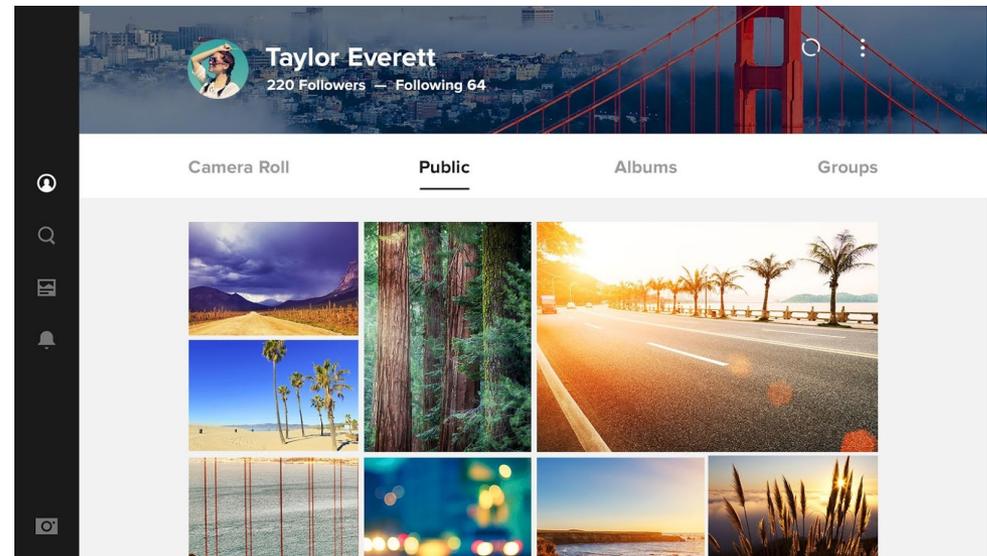
- ◆ Empire Age... **Napster!**
 - ◆ 2p sharing (centralized index)
 - ◆ possibility to share my contents to everyone
 - ◆ Too easy share! (piracy issues)
 - ◆ a tool for low-skilled people



Share Contents

- Post World War II.... **Flickr!**

- Tematic container
- easy to upload files
- possibility to share contents to everyone
- Consensification
 - usage is promoted by the possibility to "vote" content ("I like it!") or comment it



- a tool for people with the same interests

Share Contents

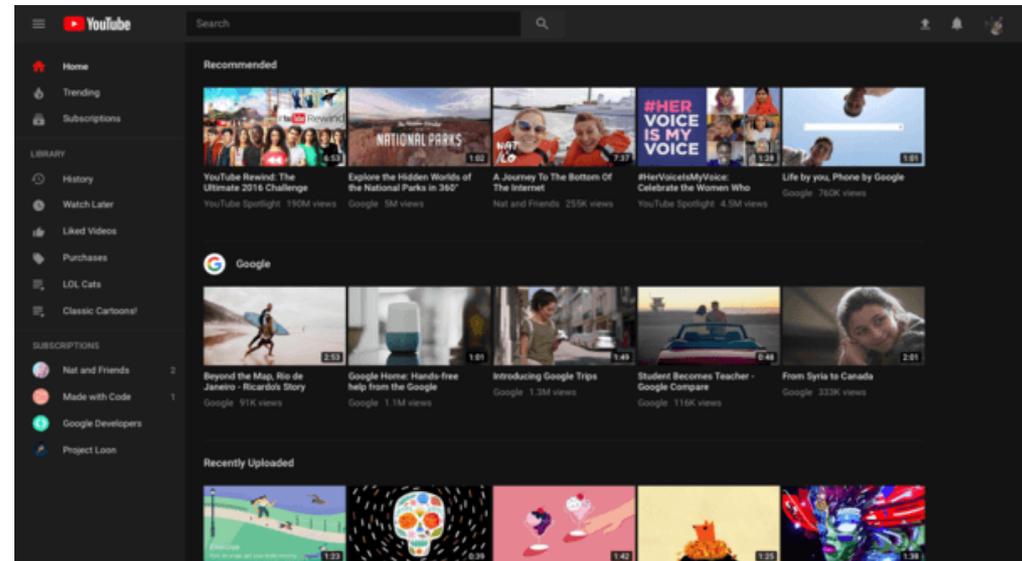
- 💧 Yesterday.... **Instagram!**
- 💧 Designed for **mobile**
- 💧 Extremely easy to upload images
- 💧 Possibility to "beautify" images by filters and editing tools
- 💧 private and public rooms
- 💧 ... a tool for everyone



Share Contents

💧 Yesterday evening... **Youtube!**

- 💧 Easy to share video
- 💧 Easy to watch it!
- 💧 possibility to subscribe channels
- 💧 Perfect channel for TV-like ads, "real" customer reviews and support manuals



Share Contents

- Today (?).. **Facebook!**

- Based on real life near-people community: usage is promoted by the idea to enforce links with friends by sharing life moments
- Today, it is a platform for many chanel: game, chat sharing contents and stories.
- It collect a lot of commercial-valued user informations (user profiling)
- probably...
the *ultimate* social network

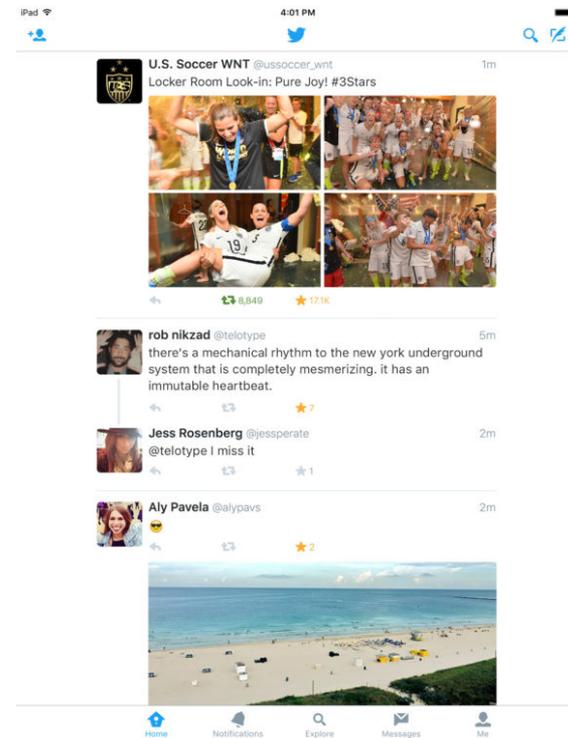


Share Contents Evolution

- ◆ Target real life
 - ◆ Target creativity by media sharing portals
 - ◆ Target communities by specialized containers sites: photographers, cokers, etc.
 - ◆ Improve sharing process by peer-to-peer
 - ◆ Improve accessibility by search engines
 - ◆ Improve accessibility by HTML
- ◆ Share scientific and technical texts

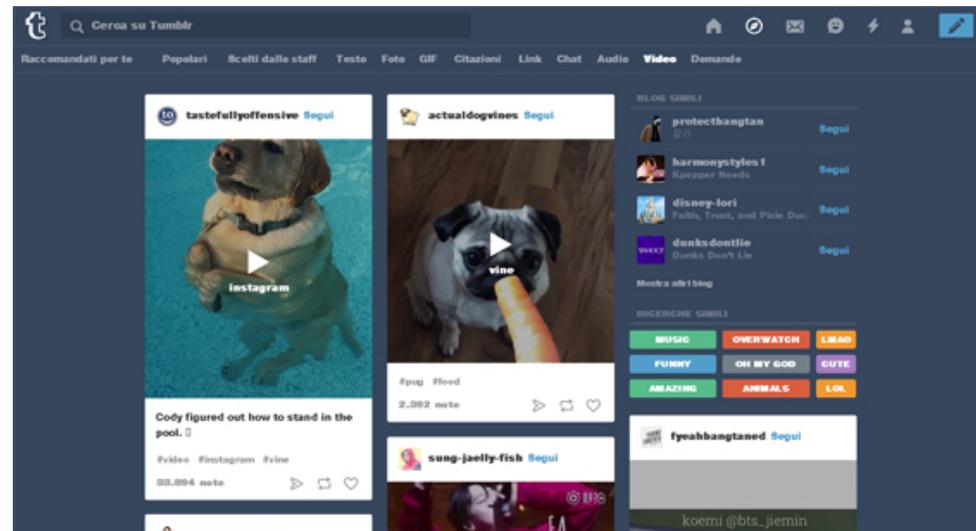
News and topics

- 🔹 A crossover app... **Twitter!**
 - 🔹 The philosophy: communicates what's happening by short messages on topics (tag)
 - 🔹 Retwit feature can create a cascading effect ("viral" content)
 - 🔹 Usage is promoted by "trend topics"
 - 🔹 The retwit feature creates an "hidden" channel not easy to monitor which can spread fake news



News and topics

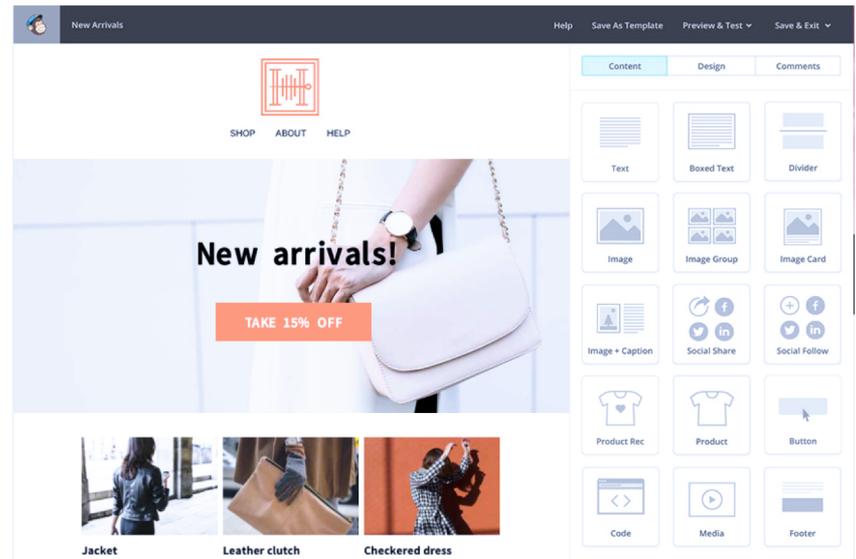
- Let's chat on a topic... **Tumblr!**
 - blogs can be viewed as "rooms" in which share contents and eventually "build" opinions about it.
 - Topics treated by a blog can be fixed (tematic blog) or more generalistic (personal or on-trend blogs)



..and the old email ??

- 🟢 The dear and old mail list...**mailchimp.com!**

- 🟢 An email can be read by user in its best moment
- 🟢 Users can subscribe mail-list on a particular topic in order to keep itself updated
- 🟢 Users can targeted by mail in response of a particular event defined by the user itself



Build a Web Communication

◆ **The Message**

- ◆ *What I want to communicate?*
- ◆ *What my users want to communicate?*

◆ **The Target**

- ◆ *Who are my users? Age? Skills? Moods?*

◆ **The Chanel**

- ◆ *Identify the best chanel (mobile app, web site, mailist) for your target considering:*
 - ◆ *Their usual device*
 - ◆ *The usual modality (and place also) of access to your platform*
 - ◆ *The amount of time they can / want spent on your platform*